



WE'LL GIVE YOU AN EDGE®

Free Legislative Update Teleconference

Thursday, December 9
10 a.m. CST / 8 a.m. PST
Phone number: 866-395-3844
Conference ID number: 48560750



We'll help you make sense of the current situation in Washington, D.C. and how it may impact your sales. This one-hour session will:

- Update you on what has happened since the recent mid-term elections.
- Prepare you for what to expect from Congress in 2011 and discuss the status of the Bush tax cuts (income and estate tax) and other legislative priorities that could affect the financial services industry.

Presented by

Lucia Riddle, Vice President – Federal Government Relations, Principal Financial Group®
Mark West, JD*, CLU®, Assistant Vice President – Advanced Solutions, Principal Financial Group®

Lucia Riddle is the eyes, ears and voice of The Principal® on Capitol Hill. Located in Washington D.C., she closely monitors all federal government developments that could impact the financial services industry. Mark West manages the team of attorneys, certified public accountants (CPAs) and senior consultants at The Principal that provide consultative services and advanced, custom case design.

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