

Long Term Care

Quick Health Pre-Qualifying Script

“*You don’t have to be in perfect health to get long term care insurance, but you do have to be in reasonably good health.*”

- Have you been in the hospital in the past 10 years?
- Have you ever had:
 - any types of cancers?
 - heart diseases?
 - diabetes?
 - high blood pressure?
 - a stroke?
- What is your height and weight?
- Do you smoke?
- What prescription medications do you take?
- Do you have any other health issues affecting your life?